



**DEFENSE LOGISTICS AGENCY**

# **SMALL BUSINESS TRAINING OPPORTUNITIES**

The Defense Logistics Agency (DLA) provides free training opportunities to small businesses through Training, Knowledge, and Opportunities (TKO) Seminars and Webinars.



The TKO seminar is a course that teaches vendors how to start doing business with DLA. Vendors learn how to find open solicitations, how to submit a quote through the DLA Internet Bid Board System (DIBBS), the procedures for viewing/downloading drawings, and how to use Invoicing, Receipt, Acceptance and Property Transfer (iRAPT) to get paid. There are also many other relevant topics of discussion. All sessions are free and held virtually.

Training is provided by DLA Land and Maritime in Columbus, Ohio, but benefits all DLA suppliers.

Make reservations at: <https://tko.dla.mil> (Select Land & Maritime)

QUESTIONS? Call: 1-800-262-3272 or Email: [dla.land.and.maritime.tko.and.webinar.registration@dlam.mil](mailto:dla.land.and.maritime.tko.and.webinar.registration@dlam.mil)

## **TKO SEMINAR DATES & LOCATION**

### Calendar Year 2022 TKO Seminar Dates

- January 11-12, 2022
- March 15-16, 2022
- May 10-11, 2022
- June 14-15, 2022 (For PTACS Only)
- September 6-7, 2022
- November 1-2, 2022

Seminars this calendar year are going to be virtual.

## **TKO WEBINARS**

Free training is also available to small businesses through online webinars. Webinars will be held for numerous topics throughout the year and are held using Adobe Connect. Register at <https://tko.dla.mil>.

Topics include, but are not limited to, Alternate Offers, Pricing, Replenishment Parts Purchase or Borrow Program/Reverse Engineering, First Article Testing/Product Lot Test, Technical Data Packages, and Source Approval Requests.



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The Defense Logistics Agency (DLA) Office of Small Business Programs offers monthly webinars to educate small businesses and others about DLA's mission and opportunities to participate in our various supply chains. Hear directly from experts at our diverse buying commands as they discuss the DLA Small Business Program and our requirements, which include procuring military spare parts, food, fuel, uniforms, medical supplies, and construction material for the Army, Navy, Air Force, Marine Corps, Space Force, Coast Guard, 10 combatant commands, other federal agencies, and partner and allied nations.

## ENTERPRISE WEBINAR SCHEDULE

Enterprise DLA webinars begin at 1:30 p.m. Eastern Standard Time.

FISCAL YEAR 2022 WEBINAR DATES	TOPIC
NOVEMBER 10 <sup>TH</sup>	Understanding the Joint Certification Program
JANUARY 12 <sup>TH</sup>	How to create a Source Approval Request package
FEBRUARY 9 <sup>TH</sup>	Doing Business with DLA with an emphasis on 8(a)/SDB Program
MARCH 16 <sup>TH</sup>	Understanding Value Engineering
APRIL 13 <sup>th</sup>	Doing Business with DLA with an emphasis on WOSB Program
MAY 11 <sup>TH</sup>	Deep Dive into the Small Business Innovation Research Program
JUNE 8 <sup>TH</sup>	Doing Business with DLA with an emphasis on SDVOSB Program
JULY 13 <sup>TH</sup>	Understanding the DLA Internet Bid Board System
AUGUST 10 <sup>TH</sup>	Doing Business with DLA with an emphasis on HUBZone Program

## HOW TO REGISTER

- Register for an event by following the registration instructions within the event of your choice located at [www.dla.mil/SmallBusiness/Calendar](http://www.dla.mil/SmallBusiness/Calendar).

